

VALERIE J. SOUTHERN – TRANSPORTATION CONSULTANT, LLC
(ABBREVIATED) 5-PAGE CAPABILITY STATEMENT
FTA – 08 – PMOC

COMPANY PROFILE

www.vjs-consultant.com

- Valerie J. Southern - Transportation Consultant, LLC (VJS-TC) is located in Issaquah, Washington. The firm was established in 1998. It is a limited liability company with one part-time and 18 full-time employees.
- VJS-TC is expert in the planning, analysis and management of transportation systems and programs. This includes roadways, transit, ferry, rail, pedestrian and bicycle systems.
- VJS-TC is also expert in SAFETEA-LU funding, prepares the transportation elements of comprehensive plans and conducts special transportation studies.
- VJS-TC provides technical transportation systems planning and management support to federal, state and local governments and to larger engineering firms.
- VJS-TC currently holds a Blanket Purchase Agreement (BPA) with the USDOT Federal Transit Administration (DTFT6-05-A-00019 – Functional Areas 1, 2 and 3).
- VJS-TC is a GSA Vendor (#GS-10F-0258M – SINs 874-501 and 847-503).
- VJS-TC is a woman-owned and minority-owned firm, certified by the US Small Business Administration as an 8(a) enterprise. It is also a certified M/W/D enterprise in the states of Alaska, Idaho, Illinois, Oregon, Virginia, Washington and the District of Columbia.

KEY PERSONNEL QUALIFICATIONS

Valerie J. Southern is the president of VJS-TC. She is Harvard-trained. For over 20 years, she has managed transportation systems and programs nationwide. Her executive career covers all modes and represents every level of government and the private sector. Her qualifications include:

- Manager of Transportation Planning for the King County (Washington) Department of Transportation - responsible for administering the County's \$1 billion roads and transit planning program. This involved planning for the County arterial road and the regional METRO systems.
- Deputy Secretary of Transportation for the Commonwealth of Massachusetts – administered the state's \$1.6 billion capital road and transit program, including implementing the State Transportation Plan. Position required working knowledge of federal regulations and funding compliance mandates.

- Expert Consultant for the Federal Highway Administration - performed federal oversight and management for the \$13 billion “Big Dig” project in Boston, Massachusetts.

PAST PERFORMANCE

Government Agency: City of Ellensburg, Department of Public Works, Ellensburg, Washington.

Contact: William Grimes, Principal, Studio Cascade, Inc., 114 W. Pacific Avenue, Suite 200, Spokane, Washington 99201. (509) 835-3770.

Contract - TO#: Professional Services Contract Addenda #1, #2, #3 and #4 - “Twenty Year Multi-Modal Transportation Plan, City of Ellensburg, Washington.”

Current Status: Project Completion - May 2008 (estimated).

Dollar Value – Type of Contract: \$150,000. - Professional Services Contract.

Name of Company: Prime: Valerie J. Southern – Transportation Consultant. (VJS-TC)

Description of Services: As sub contractor to Studio Cascade, VJS-TC is developing the Transportation Element of the 2006 Ellensburg Comprehensive Plan. Services include research, evaluation, analysis and development of citywide and County-related transportation systems – roads, transit, paratransit, rail, truck, bicycle and pedestrian. VJS-TC, as Prime, is responsible for project management, including budget and schedule and oversight and management of technical Consultant Team comprised of traffic engineering, transportation planning, transit planning and transportation modeling specialists.

=====

Government Agency: U.S Department of Interior – Bureau of Indian Affairs, Portland, Oregon / Makah Tribal Government, Neah Bay, Washington.

Contact: Joseph Bonga, P.E., Area Road Engineer, U.S. Department of Interior, Bureau of Indian Affairs, NW Region, 911 NE 11th Avenue, Portland, Oregon 97232. (503) 231-6712.

Contract - TO#: No TO # – “Makah Ferry Feasibility Study.”

Current Status: Project Completed - March 2005.

Dollar Value – Type of Contract: \$199,961. Professional Services Contract.

Name of Company: Prime: Valerie J. Southern – Transportation Consultant.

Description of Services: VJS-TC conducted study on the feasibility of regional cross-channel ferry service from Neah Bay, Washington to port communities on the southern coastline of Vancouver Island, British Columbia, Canada. The study involved:

- marine engineering,
- vessel and service concept specifications,
- transportation roadway and access analysis and design,
- pedestrian and transit systems demand analysis and facility design (for intermodal connections from ferry-to-bus),
- regional transit services analysis
- passenger demand analysis,
- regional economic impact analysis
- Homeland Security Act compliance
- environmental permitting review

Work also involved administration of a bi-national Canadian/United States Stakeholder Working Group. VJS-TC served as project manager (and analyst) overseeing Consultant Team of transportation, marine and modeling engineering specialists, representing four (4) firms.

Government Agency: Alaska Railroad Corporation, Anchorage, Alaska.

Contact: Jim Dokoozian, General Manager, Locher Interests Ltd., 406 West Fireweed Lane, Suite 101, Anchorage, Alaska 99503. (907) 258-2200. Fax - (907) 258-5842.

Contract - TO#: 00001-10520-DCK - "Alaska Railroad Corporation Project Management Services."

Current Status: Project Completed January 2000.

Dollar Value – Type of Contract: Prime: \$1.0 Million. Sub Consultant: \$10,000 (VJS-TC) - Sub Consulting Agreement for Professional Services.

Name of Company: Prime: Locher Interests, Ltd. Sub Consultant: Valerie J. Southern – Transportation Consultant (VJS-TC)

Description of Services: VJS-TC served as sub contractor on the Locher Project Management Team, which was selected by the Alaska Railroad Corporation (ARRC) to administer and manage the agency's \$25.8 million program of projects. Of the total, roughly half (\$12 million) were funded with FTA Section 5309 – New Start and Section 5307 - Urbanized Area Formula funds.

VJS-TC's responsibilities were to document, oversee and track ARRC compliance and compliance requirements for each category of FTA funds, per project. VJS-TC created Federal Compliance Checklists as a monitoring and tracking device for the agency and the project management team.

VJS-TC advised on federal requirements in Procurement, Labor Certification and Reporting, Program Management, Program Administration, Financial Management and DBE and EEO program verification and reporting. VJS-TC reviewed and offered comment on ARRC's document submissions to the FTA Seattle Region Office, including submission of its Project Management Plan, Financial Capacity Plan, Technical Capacity Plan and Fleet Management Plan.

VJS-TC provided citation, reference and interpretation of federal law and regulations governing ARRC FTA grants. VJS-TC advised on environmental, archaeological survey, and public education/participation documentation and findings. VJS-TC served as ARRC liaison to the FTA Seattle Region Office.

Government Agency: Port of Anchorage, Anchorage, Alaska.

Contact: Ted Trueblood, President, Tryck Nyman Hayes. Inc., 911 West Eight Avenue, Anchorage, Alaska 99501. (800) 770-0543.

Contract - TO#: TNH-00136-001. Task #12. – “Intermodal Marine Facilities Project.”

Current Status: Project Completed - September 2001.

Dollar Value – Type of Contract: Sub Contractor: \$46,045 (VJS-TC) - Sub Contracting Agreement for Professional Services.

Name of Company: Prime - Tryck Nyman Hayes, Inc. Sub Contractor - Valerie J. Southern – Transportation Consultant.

Description of Services: VJS-TC served as project management contractor to the engineering firm of Tryck Nyman Hayes (TNH). The TNH Team planned and designed the Port of Anchorage's \$150 million port and dock expansion called the Intermodal Marine Facilities (IMF) Project.

VJS-TC's work involved documentation and interpretation of the federal and state grant programs supporting the IMF Project. This included documentation of the regulatory, legislative and compliance mandates established by Congress and the Federal granting agencies (including FTA, FHWA, DoD and Corps of Engineers) and providing written guidance on compliance requirements including but not limited to:

- use of funds and local match requirements,
- preapplication, environmental, engineering, planning and public review requirements and
- restrictions, reporting and audit procedures are stipulated in Federal law and regulation.

Relative to FTA grants, VJS-TC identified the programs that would support the intermodal (ferry, bus, rail and cruise ship) elements of the IMF project. VJS-TC developed a federal grant

programs eligibility and compliance table for Port Management, matching eligible IMF project components with fund sources and programs. VJS-TC serves as the Port of Anchorage liaison to the Federal agencies, including the FTA Seattle Region Office, and the Alaska Congressional delegation. Her role as liaison was to ensure Port compliance with rules and reporting requirements governing each agency's funding eligibility requirements.

VJS-TC assisted in the development and coordination, and was a speaker at, the 2000 "One-DOT" conference in Anchorage, Alaska, which assembled all regional federal and state agency representatives to discuss IMF funding eligibility and compliance requirements.